

**“UK – Electronic Components Industry Annual Dinner”**  
***The Beautiful Game... Again... In Brighton.... Again...!***

Thursday 25<sup>th</sup> May 2017 – Jurys Inn, Brighton Waterfront Hotel.

Dear **ecsn / afdec** Members and Dinner Guests,

On behalf of the Leadership Group and members of **ecsn / afdec**, and our sponsors **Gelec** and **MMG Publications Ltd**, it's my pleasure to invite you to attend the following industry events:

Our day starts at 11:00 with the kick off of the **Electronics Sourcing 5-A-Side Football Tournament** held at the Sussex Football association HQ in Lancing, West Sussex. All are invited to come along enter a team or to cheer on the industry teams and then join us for lunch. Registration in advance to play is required please contact [Sales@electronics-sourcing.com](mailto:Sales@electronics-sourcing.com) to enter your team. Access to the stadium for supporters will be via a personal registration badge, which will be available in the foyer, there's ample parking on site.

Moving on to the Jurys Inn Brighton Waterfront Hotel, Kings Road, Brighton, BN1 2GS. Please mingle with your friends and colleagues at the bar and then at 18:00 head for **Noblesse Room** to get the latest market information with a “**UK, European and Global Electronic Components Market Update**“, presented by **Aubrey Dunford – Market Analyst ecsn / Managing Partner – Europartners Consultants**.

At 18:45 in the **Noblesse Room** we have our popular “**Industry Panel Discussion**” where you have you chance to listen to the thoughts of a number of senior electronic components industry figures being questioned by **Jon Barrett – Managing Editor – Electronics Sourcing**, you are encouraged to add your questions and opinions to the lively discussions...

Moving swiftly past the **Atrium Bar** to **Renaissance Suite** we will sit down for dinner at 20:00, after which an auction of football memorabilia will be hosted by football professional and manager **Guy Butters**, with the proceeds raised going to the charity **Albion in the Community**.

This year we welcome **Steven Fisher – Chairman and CEO – PEI Genesis** as our **Keynote Speaker**. Flying in from the Philadelphia especially to be with us this evening, Steven has a great deal of practical experience to share, gained as a leader and manager in our industry since he joined PEI in 1973. From personal experience I know you will find his presentation interesting, thought provoking and amusing in equal measure.

A booking form may be found on page 5, I look forward to meeting with you on the 25<sup>th</sup> May in Sunny Brighton...



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**“UK – Electronic Components Industry Dinner” – Evening Programme.**

(Dress Code – Casual)

**18:00 A UK, European and Global Electronic Components Market Update...**



**Aubrey Dunford**  
Managing Partner  
Europartners Consultants [www.europartners.eu.com](http://www.europartners.eu.com)



Aubrey Dunford is the Managing Partner of Europartners Consultants. He is the editor of the Europartners Annual Distribution Report and is engaged in a number of consultancy projects within the electronics industry.

Prior to joining Europartners in 2001 he worked for Philips for 25 years, holding a number of senior Marketing and Sales positions in the UK and Internationally in both the Semiconductor and Components Divisions.

## 18:45 Industry Panel Discussion



**Jon Barrett**  
Managing Editor

Electronic Sourcing [www.electronics-sourcing.com/uk/](http://www.electronics-sourcing.com/uk/)

Jon's interest in marine engineering led to him studying the subject, ultimately qualifying in 3D Product Design.

While working for a manufacturer of industrial robots Jon started writing about engineering design, sparking a 25-year career launching and editing a range of industrial magazines, culminating in Electronics Sourcing.

Ten years ago Jon developed his career into software design, developing the world's first online, 'pay-as-you-go' magazine planning system. In 2017 Jon launched "DevLab", a working product design lab where he will be documenting the process of commercialising product design ideas.

## 20:00 Dinner – "Introduction and Welcome..."

## 21:15 Review of Today's Football Action and Auction of Football Memorabilia...



**Guy Butters**

Professional Footballer / Manager

Albion in the Community [www.albioninthecommunity.org](http://www.albioninthecommunity.org)

Butters made his Tottenham debut in November 1988 in a League Cup tie versus Blackburn Rovers in which he scored an unfortunate own goal, he made his League debut as a goalscoring substitute that weekend in a 3-2 win against Wimbledon. He spent six seasons at Portsmouth FC and a further six years playing for Gillingham FC. He signed for Brighton FC on 29 August 2002.

Butters played his 600th professional game during 2006 having been runner-up in the club's official player of the season awards for the two previous years.

Butters left his job as manager of Winchester City on 1 October 2012, to go back to Brighton & Hove Albion, where he was to work for their charity arm, 'Albion in the Community'. This move was short-lived, when less than a week later he joined Conference South club Eastleigh as assistant manager...

## 21.45 Our “Keynote Speaker” This Evening....



**Steven Fisher**  
Chairman and CEO  
PEI Genesis Inc. [www.peigenesis.com](http://www.peigenesis.com)

Steven currently serves as Chairman and Chief Executive Officer of PEI-Genesis.

Steven joined PEI in 1973, the company founded in 1946 by his father, Murray, after receiving a B.A. in Honors English from Penn State University and a J.D. from the University of Chicago.

Steven had the foresight in the early 70's to shift the strategic direction of the company towards value-add precision connector solutions and has also been instrumental in driving the expansion of the company geographically to Europe and Asia.

After becoming President in 1982 Steven assumed the role of Chairman, CEO in 2008. Steven lives with his wife and three children in Philadelphia, speaks Italian fluently, and loves to travel with world.

May I take this opportunity to thank our sponsors Gelec and MMG Publishing for their support of this event...



